



Helping Our Environment

Alternative Fuel 101 :

Partners in the future!



Presentation by Kevin Trainor
Director of Sales

490 Pulaski Rd
Kings Park NY 11754
o: 203-743-2318
f: 631-544-3506
c: 203-241-0873
e: ktrainor@dejana.com
w: www.dejana.com

DEJANA



Peter Andy
Celebrating More Than
50 Years of Dedicated Service!



Truck & Utility Equipment



Company Background...

In 1957, Peter Dejana borrowed five hundred dollars from his grandfather and opened this two bay service station in Huntington, NY





Capabilities...

Six Manufacturing Facilities

- **Dejana Truck & Utility Equipment of New York**, Kings Park, NY
 - Headquarters, Manufacturing, Service, Parts
 - 35, 000 sq ft; 9 Acres; 85 Employees
- **Dejana Truck & Van Accessories**, Huntington, NY
 - Manufacturing, Accessory Showroom
 - 20,000 sq ft; 2 Acres; 20 Employees
- **Dejana Truck & Utility Equipment of New England**, Smithfield, RI
 - Manufacturing, Service, Parts
 - 44,000 sq ft; 19 Acres; 40 Employees
- **Dejana Truck & Utility Equipment Company – Mid Atlantic**, Baltimore, MD
 - Manufacturing, Service, Parts, Accessory Showroom
 - 23,000 sq ft; 9 Acres; 25 Employees
- **Dejana Cargo & Van Body Equipment**, Baltimore, MD
 - Manufacturing, Training Facility
 - 75,000 sq ft; 6 Acres; 110 Employees
- **Dejana Truck Equipment of Greater Philadelphia**, Cinnaminson, NJ
 - Manufacturing, Service, Parts, Accessory Showroom
 - 27, 000 sq ft; 5 Acres; 30 Employees

224, 000 Sq. Ft. of Space

50 Acres of Property

310 Employees

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Company Background



**Dejana Truck of New England
Smithfield, RI**



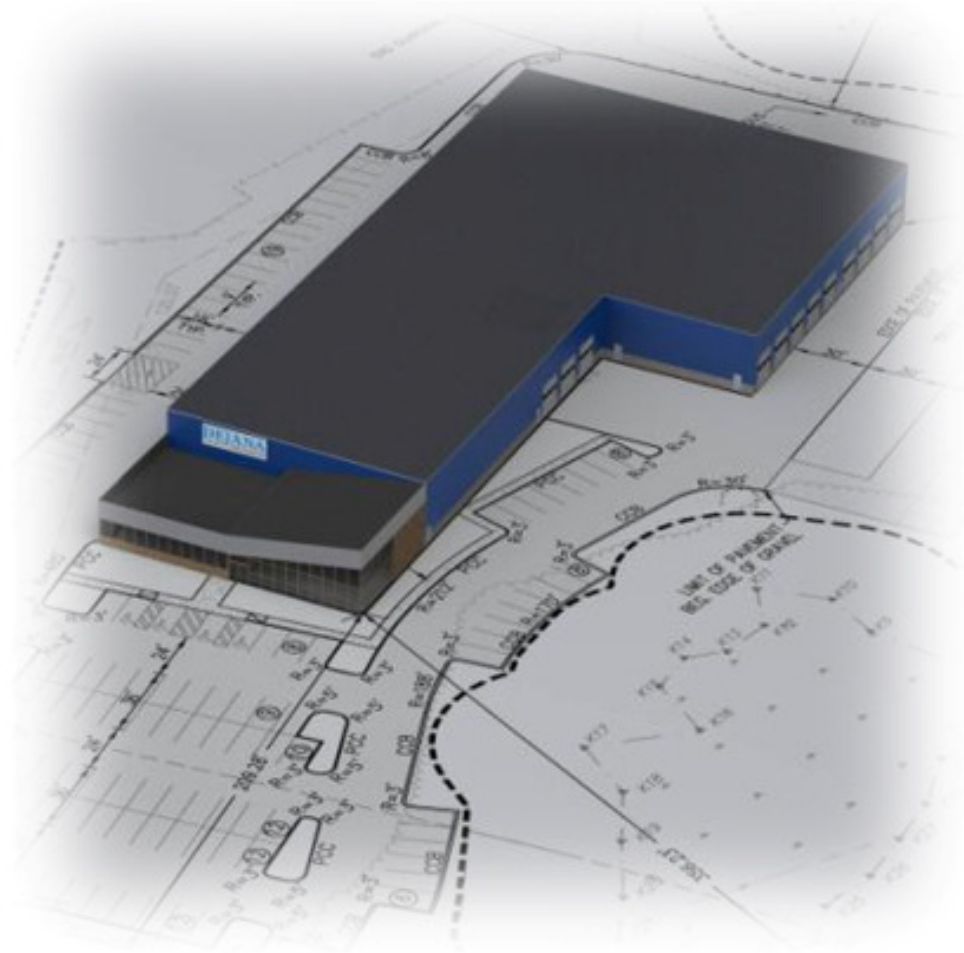
Company Background...



**Dejana Truck of New England
Smithfield, RI**



Company Background



**Dejana Truck of New England
Smithfield, RI**



Capabilities...

Three Marshalling Centers for Chassis Inventory

10,000 – 15,000 Upfits per year capacity

Sales Support Staff

- 17 Outside Sales Reps
- 7 Inside Sales Reps
- 6 Manufacturing Supervisors
- 2 Licensed Engineers

Certified Bailment Pools

- Ford Pickup and Chassis (Largest in US)
- Ford Transit CONNECT
- Chevy
- GMC
- Dodge
- Freightliner
- Nissan





Capabilities...

In-house fabrication at our Rolling Mills facility includes:

- CNC 30' x 15' Plasma Table
- CNC 12' Press Brake
- Folding Machine
- Metal Shear
- Milling Machine





Interior Shelving... *Patent Pending Designs*



DEJANA



Authorized Distributors

masterack[®]
COMMERCIAL VEHICLE EQUIPMENT

DUR-A-LIFT[®]

KNAPHEIDE[®]
SINCE 1848

**AUTO
CRANE**

Rugby[®]

MAXON[®]

ANTHONY
LIFTGATES, INC.[®]

FISHER

WESTERN
SNOWPLOWS

UTEM
Utility Truck Equipment MFG., L.L.C.

IMT

THIEMAN
TAILGATES, INC.

BOSS[®]

RANGER
DESIGN

Miller[®]

STELLAR
INDUSTRIES INC.

Truck & Utility Equipment



Three Divisions...

There are Three Dejana Divisions within the Company

- Dejana Truck & Utility





Three Divisions...

There are Three Dejana Divisions within the Company

- **Dejana Truck & Utility**
- **Dejana Cargo & Van Body**



DEJANA



Dejana Fleet & Municipality...



nationalgrid

KEYSPAN



AMERICAN WATER



Long Island Rail Road

Truck & Utility Equipment



Alternative Fuel Vehicles...

- Propane



ROUSH
CLEANTECH



Coming From ROUSH CleanTech in 2012:

ROUSH CleanTech product development includes upcoming conversion applications for the following vehicles:

- Ford F-250/F-350
(6.2L V8)

- Ford F450-550
(6.8L V10)

DEJANA



Truck & Utility Equipment

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